

## A Romanian company which specialises in the distribution of healthcare products, pharmaceutical retail, the production of personal hygiene products, cosmetics and renewable energy.

### Company Story

- Perfect Care Distribution was founded in 2012 with the aim of distributing healthcare products in the Romanian and international markets, the main registered activity being the wholesale distribution of medicinal products.
- Over time the company has expanded into pharmaceutical retail, production of personal hygiene products, cosmetics and renewable energy.
- The company has grown steadily and now its group employs over 170 people.

### Facts and Figures

- As of 2019, Perfect Care has over 250 corporate customers from 22 countries and a total group revenue of over €40m.
- Owns 4 GDP authorized warehouses, 22 pharmacies, a CGMP authorized cosmetics factory and a solar power plant in cities across Romania with a concentration in Bucharest.
- In the next 3 years, Perfect Care plans to increase the investment portfolio in different sectors. The company aims to expand its international network in order to distribute cosmetic and pharmaceutical products abroad and also wants increase the pharmacy chain through acquisitions.

### Products and Services

- Perfect Care is licensed to handle prescription medicines, medical devices, dietary supplements, homeopathic medicines, over-the-counter medicines, controlled substances, sanitary and hygiene products and cosmetics.
- There is a specialised department dealing with hospital supplies and the Perfect Care group has nation-wide agreements with over 80 hospitals and private clinics.
- The company owns a chain of 22 pharmacies across Bucharest, Timisoara, Sibiu and Cluj, with the brand continuously expanding.
- Perfect Care also produces high quality sanitary napkins made with non-toxic materials under the brand name 'Lady Anion' – the brand is active in Romania, Italy, Lithuania, Latvia, Estonia, Senegal and Georgia.
- In 2018 Perfect Care opened a cosmetics factory in Bucharest, producing private label products for various customers. The group is also building up its own brand product presence in the EU and Asia (with a special focus on China).
- Perfect Care also has a department which provides services to cover the complete operation of green energy power plants, this department was augmented in 2017 upon the acquisition of a solar power plant in Mizil, Romania.